

## PAY PLAN

### NEW DISTRIBUTOR

As a new distributor you get paid 5% commission on whatever the monthly volume is from your 1<sup>st</sup> level only. 1<sup>st</sup> level are the people you personally bring into the business.

You don't get commission as well as wholesale price on what you purchase for yourself. You get the points, but not commission. So best to keep your personal points to the required 100 pv - anything over that can be placed through someone else in your 1<sup>st</sup> level circle group so that you will get paid commission on it.

The aim is to get to executive asap and Maintain 3,000 pv: when you will be paid 6 levels deep on your circle group ( everyone who is NOT an Executive in your group)

You get paid (on your circle group) a percentage depending on the volume produced that month -

### **GSV (Group Sales Volume) at Executive Level**

2,000 – 2,999 monthly volume = 14%  
3,000 – 4,999 monthly volume = 20%  
5,000 – 9,999 monthly volume = 21%  
**10,000 – 14,999 monthly volume = 22%**  
15,000 – 24,999 monthly volume = 23%  
25,000 – 50,000 monthly volume = 24%  
50,000 + monthly volume = 25% (+ a further 5% if 97% of customers stay on product for over 3 months)

### **Remember**

At **Executive Level** Min 2000 points each month secures rank  
Min 3000 points each month secures best pay

## **TO GET TO EXECUTIVE LEVEL: Accumulate 4500 points**

There are two ways:

- (1) Come in with a fast track 4500 point order - and then maintain your rank and best pay level with 3,000 pv and your personal ADP for 100 pv each month
- (2) Take three consecutive months to build up your 4500 points

Month 1 = 1000 pv

Month 2 = 1500 pv

Month 3 = 2000 pv  
4500

and then maintain your rank and best pay level with 3,000 pv and your personal ADP for 100 pv each month

## **OTHER THINGS TO BEAR IN MIND**

You get paid at the basic new distributor level (5% on front line volume) in the actual month that you become an Executive

You get paid at Executive rank (14%-30% depending on volume) the month after you have qualified

## **IF YOU ARE AN EXISTING EXECUTIVE**

You will get paid 2.5% (6 levels deep) on other executives in your group if your volume is only @ 2000 pv

You will get paid double that (5%) (6 levels deep) on other executives in your group if your volume is @ 3000 pv

2000 pv maintains your rank

3000 pv gives you the best pay

## **FURTHER CONSIDERATION – What if your volume is more than 3,000 pv ?**

this is where the \*Wealth Maximizer comes into play

If your volume happens to be more than 3000 pv - the company will look at two things

- (a) what does 10% of your front line Executive's pv add up to
- (b) what does 5% of your total Executive's pv - in your whole group - add up to

\*and whichever is the greater pv, they will pay you on that greater figure (no limit to the numbers)

example: if you had 50 wide front level Executives with more pv than say 50 deep, you would get paid on the 50 wide.